



## Position Description: Chief Winemaker

Robert Oatley Vineyards (ROV) is one of the most dynamic family-owned wine companies in Australia, making wines from the finest regions in the country and across a range of styles and market segments. ROV also manages its own distribution through Oatley Fine Wine Merchants across all states and territories in Australia. ROV also has rapidly growing exports primarily into China, UK and USA through its own import business.

Domestically, Oatley Fine Wine Merchants also represents over 40 family wineries from across all premium wine regions in Australia and internationally including from New Zealand, France, Italy and Argentina. Other premium businesses in the Oatley group include Hamilton Island and the luxury Qualia resort.

Reporting to both the CEO and Director of Winemaking, the Chief Winemaker will oversee the wine portfolio, manage the local winemaking team and operations of the winery.

The Chief Winemaker will also play the role as a global ambassador for the Robert Oatley brand with regular in-market activity.

### Duties and Responsibilities:

- Mentor and manage the N.S.W. winemaking team;
- Ensure compliant, safe operation of the N.S.W. winery
- Oversee red, white and sparkling wine production;
- Manage wine allocations, blending and inventory;
- Work with the Viticulture team in NSW, developing a focussed fruit resource of the right size and quality;
- Explore and implement new winemaking developments to improve quality and/or efficiencies;
- Oversee NSW oak planning and its efficient use;
- Provide technical input into Mudgee winery development and capital projects;
- Report monthly to the CEO and Director of Winemaking on matters such as operations, supply & demand balance and quality;
- Promote ROV wines in the market;
- Coordinate wine show entries and strategy with the winemaking team.

### Skills and Qualifications:

- At least 10 years' relevant winemaking experience in large and small wineries across multiple regions and varieties;
- University degree in Wine Science;
- Demonstrated ability to judge red, white, and sparkling wines;
- Wine show judge with panel chair experience is desirable;
- Drivers licence and ability to travel both interstate and internationally.

### Competencies:

- Strong, clear communication;
- Clear strategic thinking;
- Empathy for, and understanding of, luxury brands;
- Constructive, effective leadership style;
- An eye for operational efficiency.

## Interfaces:

- External:
  - Growers and wine suppliers;
  - AWRI and other technical institutions;
  - Suppliers;
  - Retailers;
  - Media.
- Internal:
  - CEO and Director of Winemaking;
  - Viticulture & winemaking teams;
  - Sales & marketing teams;
  - Supply Chain – logistics and packaging;
  - Supply & operations personnel;
  - Finance team.

## To Apply:

Please email your application to: [admin@winenet.com.au](mailto:admin@winenet.com.au)

**Deadline for applications: Sunday, 9<sup>th</sup> June, 2019**